



## **DAVID E. COOK**

MANAGING PRINCIPAL – RCH GROUP

Dave Cook has been active in the real estate industry since 1977 with experience in multiple facets of the business. He provides a variety of consulting services to a number of clients, including loan and property evaluations for banks, and planning and entitlement management for a variety of projects in the Sacramento Region. These have included small custom lot developments, age-restricted facilities, master-planned communities, and golf courses and ancillary facilities.

Dave entered the development and home building business in the late 1970's after selling homes and raw land. He has served in a variety of roles for private and public companies, ranging from Sales and Marketing Director to Project Manager to Division President, and as a principal in his own ventures. He managed condominium conversion operations for Sacramento and Bay Area projects, then handled for West Coast apartment acquisitions for Paine Webber's Limited Partnership Funds. Dave then joined a local builder and was responsible for land acquisition/disposition and project approvals, including a 1,300-lot residential community and golf course in Fairfield, California.

After working on his own for a few years, Dave served as Vice President of the managing general partner, which acquired the land and entitled, developed, owned and operated Granite Bay Golf Club. Dave was responsible for planning and approvals for the project, and was involved in all facets of the design and construction of the golf course, clubhouse, and ancillary buildings. He was also responsible for the planning, development, sales and marketing of The Residences at Granite Bay Golf Club, an adjacent gated 72-lot custom residential subdivision. This experience led him to a role of Consulting Project Manager for the re-design, re-approval and development of Morgan Creek, a 579-lot residential community and private golf course. He was also responsible for the re-formation and implementation of a \$20 million CFD and administration of the infrastructure design and construction serving Morgan Creek and three adjacent projects.

Dave, as the managing member of his investment LLC, was directly responsible for the land acquisition, entitlement, financing, development, marketing, and sales of a gated 16-lot custom residential 2.3-acre estate lot development. He also entitled and sold the land for an adjacent 100-unit Assisted Living Facility in Granite Bay, now owned and operated by Eskaton. Subsequent land acquisition and entitlement activities in the area led him to his relationship with the Towne/Zilber companies.

Dave held a California Real Estate Brokers license from 1980 to 1994. He is an Eagle Scout, a member of the American Cancer Association's Partnership Council, and a board member of the Sutter Roseville Medical Center Foundation. Dave is also a member of the North State Building Industry Association and the Urban Land Institute.

## **EDUCATION**

BA, Psychology and Rhetoric, University of California at Davis